



Fixed Income

HIGHLIGHTS

FIXED INCOME

\$89.5 B

Net assets as at December 31, 2016

5 years

3.7%

Annualized return

\$13.7 B

Net investment results

2016

2.9%

Return

\$2.3 B

Net investment results

5 portfolios

Bonds

Real Estate Debt

Short Term Investments

Long Term Bonds

Real Return Bonds

Advantages

- Reduction of the risk level of la Caisse's overall portfolio
- Matching of clients' assets and liabilities
- Substantial source of liquidity

As at December 31, 2016, the Fixed Income portfolio represented 33% of la Caisse's overall portfolio. It consists of five specialized portfolios:

- Bonds and Real Estate Debt, which are managed actively;
- Short Term Investments, Long Term Bonds and Real Return Bonds, which are indexed.

As of January 1, 2017, investments have mainly been grouped together into two specialized portfolios:

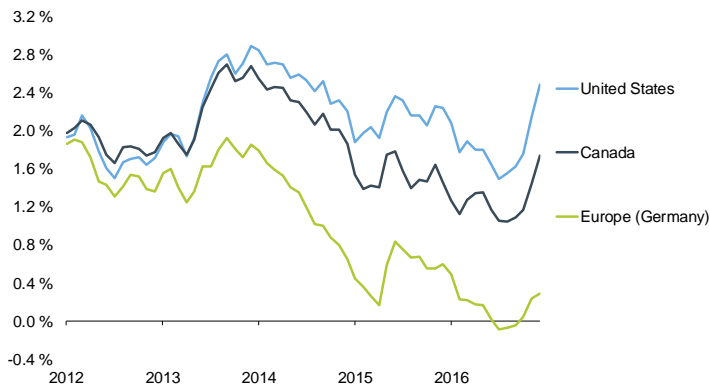
- The Rates portfolio, which includes federal and provincial bonds, is intended to manage the risk of the overall portfolio while providing liquidity;
- The Credit portfolio contains corporate debt, real estate debt, government credit, sovereign debt of growth markets and specialty finance. Its goal is to generate returns while diversifying sources of value.

Market context

In the bond markets, the past five years have been characterized by unprecedented monetary easing by major central banks. To support economic activity, they implemented significant quantitative easing programs and lowered their key interest rates to low levels. This caused some bond yields to fall to historical lows, sometimes even below zero.

The downward trend in interest rates seen from late 2013 until recently is mainly due to deflation fears in Europe and Japan, and major asset purchase programs by the European Central Bank (ECB) and the Bank of Japan (BoJ).

Path of 10-year government bond yields



The widening gap between U.S. and Canadian interest rates since 2015 is mainly due to the fall in oil prices, which has weakened Canadian growth and led to two reductions in the key interest rate by the Bank of Canada.

In the first half of 2016, concerns about global growth, improved ECB and BoJ programs, the conciliatory tone of the Federal Reserve and monetary easing put in place by the Bank of England following the Brexit vote have accentuated downward pressures on bond yields.

This trend was interrupted in November with the victory of Donald J. Trump in the U.S. presidential election. His promises to boost the economy have brought upward revisions to inflation expectations and the trajectory of the Fed Funds rate. This has contributed to increasing rates in the United States, since, if delivered, fiscal stimulus would arrive at a time when the economy would likely be at full employment. Canadian rates followed the rise in U.S. interest rates, but to a lesser extent.

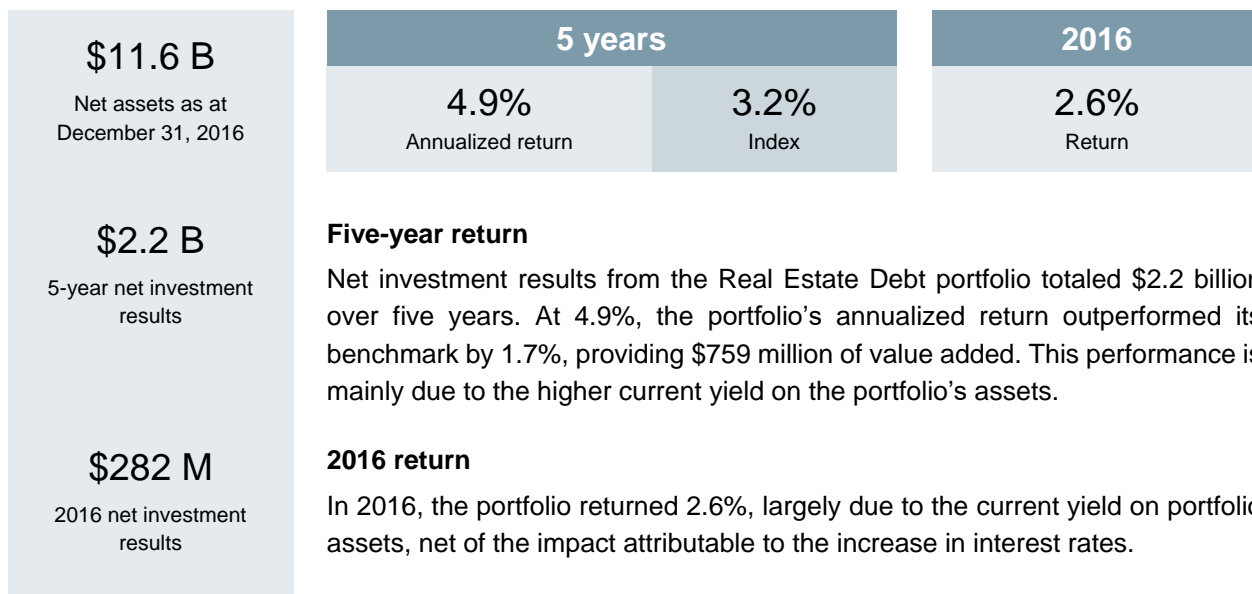
BONDS

This actively managed portfolio consists of government bonds (Canada, Canadian provinces and other countries) as well as public and private corporations.

| | | | |
|--|--|--|--|
| <p>\$68.1 B Net assets as at December 31, 2016</p> <p>\$10.7 B 5-year net investment results</p> <p>\$1.9 billion 2016 net investment results</p> | <p>5 years</p> <p>3.9% Annualized return</p> <p>3.3% Index</p> | | <p>2016</p> <p>3.1% Return</p> |
| | <p>Five-year return</p> <p>The portfolio generated net investment results of \$10.7 billion over five years. Its annualized return was 3.9%, compared to 3.3% for its benchmark, resulting in \$1.6 billion of value added. This performance is attributable mainly to investments in private debt and a strategy aimed at benefiting from a narrowing of credit spreads among provincial securities.</p> | | |
| | <p>2016 return</p> <p>Despite the rise in interest rates in the second half of 2016, the Bond portfolio returned 3.1%. It took advantage of continued investment in growth market debt and an overweight position in corporate securities.</p> | | |

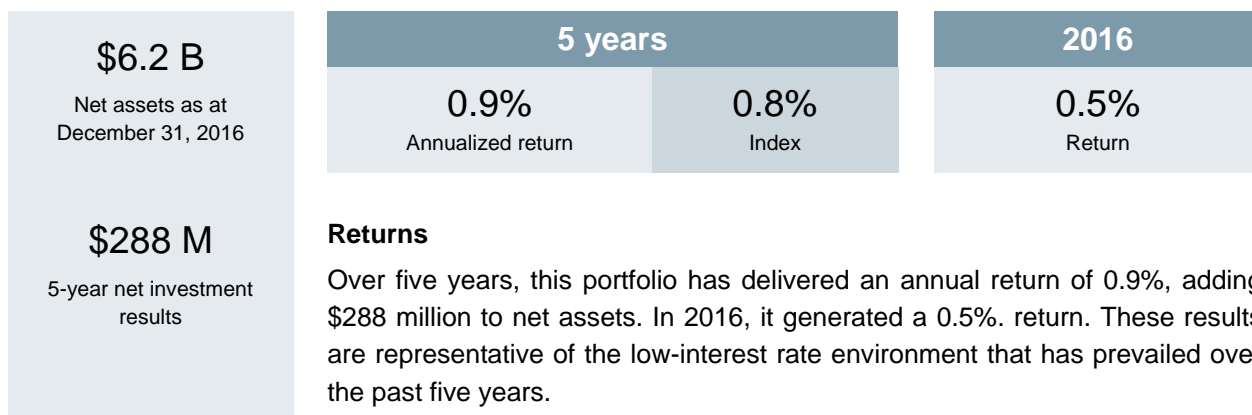
REAL ESTATE DEBT

This actively managed portfolio consists of primarily senior Canadian commercial mortgages.



SHORT TERM INVESTMENTS

This indexed portfolio includes highly liquid short-term investments designed to meet la Caisse's liquidity requirements.



LONG TERM BONDS

This indexed portfolio consists primarily of long-term provincial bonds.

| | | | |
|---|--|----------------------|-----------------------|
| \$2.6 B Net assets as at December 31, 2016 | 5 years | | 2016 |
| | 4.1% Annualized return | 4.2% Index | 2.1% Return |
| \$449 M 5-year net investment results | Returns With a 4.1% annualized return over five years, the portfolio generated \$449 million of net investment results. In 2016, it returned 2.1%, reflecting the conservative nature of this portfolio and the low-return environment among provincial bonds. | | |

REAL RETURN BONDS

The purpose of this indexed portfolio is to protect la Caisse's overall portfolio against rising inflation rates in Canada. The portfolio is also intended, for those clients who choose to allocate capital to it, to better match their assets with their liabilities, which are sensitive to rising inflation.

| | | | |
|---|---|----------------------|-----------------------|
| \$1.1 B Net assets as at December 31, 2016 | 5 years | | 2016 |
| | 1.3% Annualized return | 1.4% Index | 2.8% Return |
| \$48 M 5-year net investment results | Returns The Real Return Bond portfolio provided a 1.3% annualized return over five years and a 2.8% return in 2016. | | |

Investment results table for Fixed Income portfolios

| As at December 31, 2016 | 5 years | | | | 2016 | | |
|-------------------------|---------------|------------------------|------------|------------|------------------------|------------|------------|
| | Net assets | Net investment results | Return | Index | Net investment results | Return | Index |
| Specialized portfolio | \$M | \$M | % | % | \$M | % | % |
| Bonds | 68,075 | 10,709 | 3.9 | 3.3 | 1,915 | 3.1 | 1.7 |
| Real Estate Debt | 11,553 | 2,237 | 4.9 | 3.2 | 282 | 2.6 | 1.7 |
| Short Term Investments | 6,157 | 288 | 0.9 | 0.8 | 27 | 0.5 | 0.5 |
| Long Term Bonds | 2,640 | 449 | 4.1 | 4.2 | 33 | 2.1 | 2.1 |
| Real Return Bonds | 1,087 | 48 | 1.3 | 1.4 | 30 | 2.8 | 2.9 |
| Fixed Income | 89,512 | 13,731 | 3.7 | 3.1 | 2,287 | 2.9 | 1.8 |